

- 2023:
 1. Millionaire Panel
 2. Hands-on fix my deal + how to present deals to lenders/partners
 3. How to buy your next rental with no cash/credit (Cook/Jones-Cox)
 4. How to win the RE game + apartment market forecast

- 2022:
 1. Hyper-experienced investor panel
 2. "Millionaire Panel"
 3. Share housing + section 8
 4. How foreclosures work in Ohio
 5. How to estimate repair costs right

- 2021:
 1. Get private lenders + Let's make a deal night
 2. Creative offers + Asset protection
 3. Sub-to-read a closing statement
 4. Buying apartments + find property values
 5. Short term rentals + PPP loans

- SATURDAYS:
 2023 Desktop lead analysis Jones-Cox
 How to Evaluate Apartments Chara
 How to Raise Private Money Harris
 Wholesaling Jones-Cox

- 2022
 Wholesale quick start Jones-Cox
 Sub to Jones-Cox
 Desktop lead analysis Jones-Cox
 Zero % owner financing Jones-Cox

- 2023:
 1. How to plan a rehab
 2. Wholesaling
 3. How to work with your family (and stay friends)

- 2022:
 1. How to get your kids into the RE business
 2. Strategies to pursue in '22
 3. Wholesaling in '22

- 2021:
 1. Marketing 101 + my 1st creative deal (post Summit)
 2. Congress shutting down IRAs + senior housing
 3. Women's panel

What were the best-attended trainings of the last 3 years?

What were the worst-attended trainings of the last 3 years?

Who is on our National Speaker wish list?

What special events do we want to do?

What alternative teaching methods so we want to try?

What pure networking events do we want to do?

How can we involve/engaged active and advanced members to share?

What's the purpose?
 1. Attract as many people as possible to meetings for recruitment
 2. Make renewing a no-brainer for all members

WHO do we want?
 1. New, Active, and experienced members
 2. Flippers and buy-and hold people

2024 Programming Ideas

What are the hottest strategies right now?

What's happening in the market that we need to train on?

What are the basics we need to train on?

What are we promoting that we need to train on?

Are there vendors or key members that we "owe" stage time to?

What asset CLASSES might we cover?

What training do members need to build/ accelerate their BUSINESSES?

What OPHP/NPHP topics do we always forget to cover?

Are there any non-profit/governmental entities that we need to build/maintain a relationship with, or that our members would find useful?

- Retailing
- Shared housing
- Subject to

- What new or pending legislation/regulation do we need to cover?
 - Corporate transparency act - R/ules, what to do
 - Anti-wholesaling law - How to wholesale without assigning contracts
 - Limits on applicant screening
 - Lead paint inspection/abatement
- Lack of inventory - How to find deals
- High interest rates
 - How to get partners
 - How to raise private money
 - How to do subject to
- Rising taxes/insurance
 - How to save on insurance
 - How to appeal property taxes
 - How to buy right/income formula

- Finding deals
- Evaluating deals
- Negotiation
- Using contracts
- Getting financing
- Exit strategies

- National Summit
- Affiliate vendors: Propstream, REIBB, ETC.
- Express success
- How to help and be helped in the community
- Community values
- Saturday workshops

- Ellsworth
- Platinum Lenders

- Single families
- Apartments
- True commercia
- Land
- Mobile homes

- Hiring VAs
- Time/priority management
- Business plans/business vision
- Time/priority management
- Bookkeeping/quickbooks
- Estate planning
- Opening IRA/401ks/HSAs/CESAs

- Fair housing
- Hands-on rehab
- Ethics

- Section 8
- Fair housing
- Organizations that give Rental assistance
- Lead removal grant ppl

- Kathy Kennebrook
- Richard Roop
- Lee Phillips
- Mr Landlord
- Donna Bauer
- Pete Fortunato

- Picnic
- Holiday party/B&W deals
- Trade Show
- Creative Finance Summit

- In the field (inpection tour, rehab tour)
- Hands-on (problem solving, finding values, evaluating rentals, filling out contracts)
- Peer to peer (get mentored night)
- "Challenges" (driving for dollars, accountability groups)
- Pure "Help nights"
- Exchange/deal making meetings

- Networking contest
- At a bar, off-night
- Picnic

- How I'd make a million in 2 years panel
- Advice for new investors panel
- How I grew my business panel
- Best cash flow strategies panel
- How I'm finding my deals panel
- Deal of the month presentation
- Present at focus groups

Type something