00:37:41 norbin cruz: Happy V Day Everyone!

00:40:35 ellen petracco: Cant get on Video, but people like what they learned from our group and what we have to offer.

00:40:35 David Rossel: Guidance, a sense of Community. To be around people that are actually doing the things that you want to do.

00:46:08 ellen petracco: depends on what your exit stratagies

00:47:51 ellen petracco: teaching and educating more people about investing and real estate

00:48:22 carolyn hargus: future stability

01:01:13 David Leffel: we are launching a php training program. there has been some debate if this should be free to members or charge for it

01:07:39 Rick Baggenstoss: You can guess how many investors are in your area by building a list through ListSource.

01:12:34 carolyn hargus: they can be on the board

01:14:01 Mary Jo Tirikos: Are there Airbnb meeting rooms?

01:14:37 Rick Baggenstoss: Peerspace is like Airbnb but includes meeting rooms, photo studios, etc.

01:15:57 Melanie Wilson: Larger (4-5+ BR) Airbnbs often have large living rooms that can be used as meeting space. Also, some have dedicated “meeting rooms.”

01:16:24 norbin cruz: We do not have any mentor programs internally and love to connect with a proven coach! Also looking for an asset protection attorney.

The only speakers we have brought in to Hudson REIA in the past 2 years are Marco Kozlowski and Robyn Thompson.

01:19:13 ellen petracco: agreed

01:19:47 Mary Jo Tirikos: They need to know what the solution to the problem is.

01:24:34 norbin cruz: Is there a membership agreement \ welcome package you guys use?

01:28:33 ellen petracco: yes, i agree with Jane, my members do multiple things

01:31:07 Bill Tan: WIIFM -- What's In It For Me!!!

01:45:46 carolyn hargus: experience and proof of success

01:50:47 carolyn hargus: They need to learn new ways to do things and make their life easier

01:52:44 carolyn hargus: my meetings would be notes, asset protection, mr landlord, mid term rental

01:59:02 carolyn hargus: management options

01:59:09 ellen petracco: referrals

01:59:32 carolyn hargus: they really need a handy man..

01:59:55 carolyn hargus: support

01:59:58 ellen petracco: need a good team

02:02:23 Maria Giordano: What’s a yellow pages🤔😂

02:04:33 carolyn hargus: beginner cash seeker

02:05:24 carolyn hargus: thery will be around for a long time

02:07:19 carolyn hargus: they don't know what they don't know

02:08:05 Tim Cook: Personalities

02:13:08 carolyn hargus: provide a source of money

02:13:41 David Rossel: Consistent leads

02:30:25 Tim Thomason: What tool was Mike talking about?

02:31:54 Mike Hurney: HARO

02:32:23 Margie Richardson: I agree make it free one time!

02:32:56 Tim Thomason: Sorry I meant the repair analyzer you brought up

02:33:14 Margie Richardson: We struggle with the marketing side of it get tons of views to the posts like 1k and only 1 or 2 newbies show up

02:33:18 Mike Hurney: Mike@MassRealEstate.net

02:35:14 Mike Hurney: It’s Mike Jacka’s Property Analyzer Tool (PAT) contact him or see it on his site MNREIA.com (doesn’t he run your REIA Platform?)

02:37:50 Margie Richardson: Word

02:38:03 Margie Richardson: This is very helpful Vena!

02:42:40 Tim Cook: This is excellent

02:47:40 Tim Cook: Yes I use Pros

02:47:54 Tim Cook: Love it

02:48:15 Tim Cook: Vena this was great content tonight. Thank you

02:49:14 Tim Cook: I’d be happy to talk with anyone about Pros. I love it and use it alot.

02:50:17 Linda Saunders: Tim - what is the name of Pros

02:50:24 Melanie Wilson: Norbin - I’d be happy to give you a bit of a “guided tour” of PROS via a Zoom call if you’d like. admin@creianc.com

02:50:35 norbin cruz: I love to hear about PROS Norbin@hv-reia.com

02:50:45 Tim Cook: Norbin you can call me too. Tim 817-599-8058

02:51:17 norbin cruz: Adding the website from Real Estate Promo

https://www.realestatepromo.com/

02:51:45 COREE: Mikej@realestatepromo.com

02:55:40 COREE: How much is your membership versus how much is the class discount?

02:58:10 carolyn hargus: work more on our guest presentation

03:01:13 Tim Cook: I’m going to start ASKING for the sale, and doing the followup with new Members. Sorry but I have to run. Thanks for a great meeting. See you next month.

03:02:28 Margie Richardson: I like that “Fund my deal” event

03:09:33 Bev: vena@therealestategoddess.com

03:09:53 Margie Richardson: Thanks Vena for all this good info!! Super helpful!